

Massachusetts Division of Insurance
Annual Report of Membership
in Small Group Health Insurance Plans ¹
as of December 31, 2003

MASSACHUSETTS SMALL GROUP COVERED LIVES (WITH 2003 MEMBERSHIP ACCORDING TO 2003 ANNUAL REPORTS)	ANNUAL 2002 COVERED LIVES	ANNUAL 2003 COVERED LIVES	2002 - 2003 CHANGE COVERED LIVES	2002 MARKET SHARE	2003 MARKET SHARE
Blue Cross and Blue Shield of Massachusetts, Inc. ²	50,511	48,929	(1,582)	6.3%	6.4%
Commercial Carriers	42,887	45,419	2,532	5.4%	5.9%
Health Maintenance Organizations	706,456	671,791	(34,665)	88.3%	87.7%
TOTALS:	799,854	766,139	(33,715)	100.0%	100.0%

¹ Based on the 2003 Small Group Annual Reports currently on file with the Division.

² Membership does not include members enrolled in Blue Cross and Blue Shield's HMO Blue line of business which are included in the Health Maintenance Organization details.